

2005 Top 200 - Dollar Volume

#	Name	Company	State	\$ Volume	Loans	Broker/ Banker	Purchase	Refi	No. of Assts.*	% Apps. Taken*	Yrs. Orig.	Last Year
1	Alan Pezeshkian	Countrywide Home Loans	CA	\$1,080,554,199	3,444	banker	65%	35%	10	0%	14	~
2	Mark Cohen*	Cohen Financial Group	CA	\$1,071,873,617	1,982	broker	45%	55%	3	99%	20	1
3	Melissa Cohn*	The Manhattan Mortgage Company	NY	\$781,469,999	1,127	broker	60%	40%	2	95%	20	3
4	Jon Levin*	Countrywide Home Loans	CA	\$657,821,690	1,502	banker	48%	52%	5	70%	24	5
5	Diana MacFarlane*	Countrywide Home Loans	CA	\$588,674,811	1,266	banker	58%	42%	2	95%	20	6
6	Anthony Haworth	International Mortgage Company	CA	\$572,037,234	1,219	broker	25%	75%	5	100%	16	8
7	Denise Goodman	Countrywide Home Loans	CA	\$444,424,528	1,982	banker	72%	28%	10	75%	20	13
8	Alex Venneri	Real Estate Mortgage Exchange, Inc.	CA	\$435,250,000	654	broker	35%	65%	3	70%	16	7
9	Trent Annicharico	Countrywide Home Loans	CA	\$413,989,696	1,114	banker	59%	41%	9	10%	15	~
10	Anthony Musante	Wells Fargo Home Mortgage	CA	\$385,859,295	540	banker	20%	80%	8	25%	15	2
11	Daniel Milstein*	Gold Star Mortgage Banking Group	MI	\$368,951,968	1,189	both	62%	38%	3	100%	9	14
12	Dennis Hightow	Washington Mutual Home Loan Center	CA	\$349,170,320	642	banker	70%	30%	5	95%	16	~
13	Mike Moore	Washington Mutual Home Loan Center	CA	\$302,518,951	764	banker	55%	45%	7	90%	35	~
14	Penny Hill*	Chase Home Finance	FL	\$289,877,000	642	banker	81%	19%	2	100%	16	10
15	Jack Soussana	First Security Lending	CA	\$289,322,063	558	both	39%	61%	5	100%	5	~
16	Jon Volpe	Nova Home Loans	AZ	\$287,109,288	1,509	both	57%	43%	6	20%	11	15
17	Laura Ryan*	Washington Mutual Home Loan Center	CA	\$273,606,479	603	banker	35%	65%	3	75%	13	20
18	Michael Brown*	Countrywide Home Loans	CT	\$261,858,987	578	both	71%	29%	2	90%	16	12
19	Michael Daversa	Atlantic National Mortgage	CT	\$257,916,400	566	broker	71%	29%	3	100%	16	19
20	Shawn Portmann*	PC Bank Home Loans	WA	\$256,642,396	1,586	banker	79%	21%	0	100%	12	40
21	Thomas Lavallee	Mortgage Bancorp Services	IL	\$253,719,227	1,196	broker	70%	30%	1	100%	17	9
22	David Jaffe*	Chase Home Finance	CA	\$242,071,000	592	both	52%	48%	4	5%	15	16
23	Mark Klein	Pacific Coast Lending	CA	\$223,094,834	497	both	35%	65%	7	5%	14	21
24	Kim Homuth	AmSouth Bank	FL	\$215,500,000	300	banker	85%	15%	1	0%	17	22
25	Darran Anthony	National City Mortgage	VA	\$208,684,789	739	banker	66%	34%	2	100%	14	31
26	Rodney Anderson	CTX Mortgage Company	TX	\$208,460,417	1,573	banker	78%	22%	7	40%	13	35
27	Jeff Lake*	American Home Mortgage	IL	\$205,000,000	870	banker	50%	50%	2	5%	20	29
28	James Pope	Marshall & Ilsley Corporation	WI	\$199,240,932	1,006	banker	64%	36%	2	100%	11	~
29	Michael Prime	Wells Fargo Home Mortgage	CA	\$197,521,597	245	banker	48%	52%	2	90%	7	25
30	Mary Vachon-Cobb	Wells Fargo Home Mortgage	CA	\$193,143,957	210	banker	57%	43%	2	90%	9	34
31	Jacob Neushul	Wells Fargo Home Mortgage	CA	\$191,444,959	240	banker	50%	50%	2	100%	9	30
32	Bob McElroy	SunTrust Mortgage, Inc.	VA	\$184,705,321	725	banker	90%	10%	1	100%	24	~
33	Kevin Lyons	Anchor Funding, Inc.	CA	\$181,107,973	605	broker	10%	90%	3	82%	9	~
34	Al Hensling*	United American Mortgage Corp.	CA	\$179,032,927	404	both	62%	38%	2	20%	23	44
35	Jody Cooper*	Wells Fargo Home Mortgage	CO	\$175,229,109	470	banker	64%	36%	3	50%	19	55
36	Greg Parker	First Capital	CA	\$172,886,694	262	both	65%	35%	4	100%	10	39
37	Jeff Crothers	National City Mortgage	CA	\$167,408,489	690	banker	26%	74%	2	100%	14	~
38	Ernie Saltmarsh	AmSouth Bank	FL	\$166,300,000	369	banker	85%	15%	2	100%	16	54
39	Ryan Boyajian	Countrywide Premier Lending Group	CA	\$161,765,062	244	banker	65%	35%	1	100%	8	~
40	Janna Kohl	First Financial	CA	\$157,209,424	170	both	60%	40%	0	100%	22	87
41	Steve Grossman	NJ Lenders Corp.	NJ	\$157,101,100	441	banker	68%	32%	2	100%	12	58
42	Rod Flowers	SunTrust Mortgage, Inc.	MD	\$155,842,626	828	banker	72%	28%	4	65%	25	66
43	Danny Nausha	Real Estate Mortgage Exchange, Inc.	CA	\$155,100,000	368	broker	30%	70%	2	100%	2	156
44	Dave Schweitzer	Countrywide Premier Lending Group	CA	\$153,777,858	275	banker	43%	57%	2	100%	14	137
45	Thomas Digan	Mortgage Master, Inc.	MA	\$152,529,688	479	banker	31%	69%	0	100%	13	43
46	Greg Frost*	Frost Mortgage	NM	\$151,290,156	1,240	banker	90%	10%	11	0%	21	37
47	Brad King	Wachovia Mortgage Corporation	FL	\$150,994,577	414	banker	90%	10%	2	100%	15	~
48	Nancy Anderson	Home123 Corporation	CA	\$150,962,844	1,029	banker	93%	7%	3	85%	20	~
49	Cindy Ertman	Platinum Capital Group	CA	\$150,861,325	262	both	65%	35%	2	10%	18	53